## WHAT WE'RE LOOKING FOR?

We are looking for a Part Time Team Lead to join us! The Team Lead links the leadership team and the sales associates by assisting in the operational functions of the store, and motivating the team to exceed goals. Reporting directly to the Store Manager, the Team Lead provides support and coverage to the Store and Assistant Managers in their absence. They model desired selling and customer service behaviours at all times to promote an environment focused on consistent, exceptional and positive in-store experience to customers and employees.

## To be successful, you'll need to possess:

- 1 + years related experience in a retail apparel environment, luxury retail experience is a plus;
- Proven ability to successfully lead a sales team; viewed as a leader among peers;
- Proven experience with POS management, daily banking procedures, and submitting timely reports;
- Strong organization, and problem solving skills;
- Passion for upholding an exceptional customer experience;
- Collaborate with others, yet be self-motivated;
- Available for varied weekly shifts, including weekends, closing and holidays.

## THE IMPACT YOU'LL HAVE

## This is an opportunity to shape our company's future by:

- Demonstrate a customer obsessed selling culture and build brand loyalty through excellent product knowledge;
- Partner with store management to execute action plans that optimize results and ensure effective execution of all store operational activities;
- Contributes ideas and solutions to the leadership team that results in increased productivity and improved operations of the store;
- Assist store management in conducting new associate onboarding and trainings;

- Coaches associates on customer service fundamentals and provides positive feedback;
- Assists in resolving customer service matters;
- Oversees and delegates tasks to team to best maximize efficiency of store operations;
- Communicates individual and/or team performance feedback to store management;
- Ensure team receives scheduled breaks and/or meal periods;
- Creates an open outward communication on the sales floor;
- Ensure adherence to all company policies, procedures and guidelines;
- Perform opening and closing procedures, and any inventory duties as directed.